

INSIGHT

Business Performance Management (BPM)

Business Need

Due to increased competitiveness in the marketplace, harnessing the most pertinent information to make better business decisions has become a critical ingredient for business success. As a result, companies have begun to compete on business performance management.

Result

We employ best-in-class performance management processes and visualization to provide the business pulse and propel positive action. We enable clients to major on the majors by putting key performance indicators on the radar screen which drive the firm's strategic objectives.

Value

ROI, Net Present Value, and Payback gained from Business Performance Management initiatives in leading organizations has repeatedly demonstrated that organizations that compete with analytics are able to create and sustain a sustainable competitive edge in the marketplace.

OVERVIEW

Through balanced Scorecards, Strategy Maps, Key Performance Indicators, best-in-class dashboards, and the strategic use of analytics, organizations are now optimizing their performance by identifying, understanding, and leveraging the true drivers of their financial performance. Business Performance Management promotes fact-based decision-making in order to unlock the path to superior performance and create a competitive edge. Our expertise blend board level business analytics with best-in-class applications in order to enable our clients' strategic objectives.

Analytical cultures and processes are now appearing in nearly every industry in order to harness extensive data, complex statistical processing, and fact-based decision making. Highland Partners' Business Performance Management services are a robust suite of services that can be customized to meet the unique needs of each client, whether it entails board level analytics, executive or operational dashboards, benchmarking, or sales enablement tools. We are here to help you achieve your objectives.

SAMPLE DASHBOARD USING BALANCED SCORECARD

WE TAKE A HOLISTIC APPROACH WHICH ADDRESSES BOTH STRATEGIC (REVENUE) AS WELL AS OPERATIONAL (COSTS) DRIVERS. THE RESULTS IS OPTIMAL PROFITS



We're obsessed with your success!

Highland Partners Consulting, LLC offers a rich portfolio of IT professional services that dramatically improves the probability of our clients' business success. Note: All services are subject to change at anytime without notice.